The following courses are intended to achieve the following learning outcomes

## **Course Outcome**

Class	Subject	Semester	Course Outcome
F.Y.B.Com	Financial Accounting	I&II	<ul> <li>To impart knowledge of basic accounting concepts</li> <li>To create awareness about applications of these concept in business world</li> <li>To impart skill regarding computerised accounting</li> <li>To impart knowledge regarding finalisations of accounts of various establishments</li> </ul>
S.Y.B.Com	Business Communication	III &IV	<ul> <li>To understand the concept, process and importance of communication</li> <li>To develop awareness regarding new trends in business comunication</li> <li>To provideknowledge of various media of communication</li> </ul>
	Cost and work Accounting		<ul> <li>To provide knowledge to students on classification and codification</li> <li>To understand the concept of pay role</li> <li>To know the concept of labour turnover and merit rating</li> <li>To understand recent trends in cost accounting</li> </ul>
T.Y.B.Com	Marketing management -II	V&VI	<ul> <li>To facilitate understanding of the conceptual framework of marketing and its application in decision making under various enviornmental constraints</li> <li>To make learners understand how to make effective marketing decisions, including assessing marketing opportunities and developing marketing strategies and implementation plans</li> </ul>

Marketing	To introduce the concept of
Management-III	advertising and advertising media
	<ul> <li>To provide the students the</li> </ul>
	knowledge about appeals and
	approaches in advertisements
	<ul> <li>To make the students understand the</li> </ul>
	role of brand management in
	marketing
	<ul> <li>To enable the students to apply this</li> </ul>
	knowledge in precise by enhancing
	their skills in the field of advertising